

The power of your technology + native legacy systems integration

Become an OpenLegacy Technology Partner and deliver more for your customers with less work—every time.

Integrating your customers' legacy data and functionality is challenging. It's also essential. In fact, a full 75% of existing enterprise data and functionality are locked away in mainframes and other hard-toaccess systems. To serve your enterprise customers with legacy environments, you need the ability to

What Is OpenLegacy?

The cloud-first OpenLegacy integration and modernization platform addresses the painful challenges that core legacy systems – like mainframes – present in the cloud journey. Those include complexity, unique skills, and mission-critical stability, and more.

We developed the OpenLegacy partner program to empower software and solutions providers to deliver access that data and functionality, without limiting the power of your solutions or slowing implementation. When you become an OpenLegacy Partner, you'll have the power to seamlessly integrate legacy resources into your own technology or platform, deliver more for every customer, and help your own bottom line soar.

high ROI through a simple, disruption-free, process of generating, extending, and managing digital services from legacy systems to the cloud.

As a partner, you'll jumpstart and optimize every modernization journey, whether you're transforming in place (hybrid), rehosting/replatforming, or even replacing and rewriting an entire application.



At least 10x accelerated TTM with return on investment (ROI) - 353% with payback in less than 6 months



Risk-free, with no vendor lock-in and no proprietary run time



Fully modern and decoupled no/ low/full code platform, with no increase in technical debt

An Impressive Global Customer List

OpenLegacy is used by many of the world's leading enterprises, including Citi, Scotiabank, Liberty Mutual, DBS, Standard Chartered, RBI, L&G, MetLife, Union Bank, Commonwealth Bank, Banorte, Credicorp Bank, BPER, BPS, AIG, Aviva, and many more.

Select Clients



We serve clients from our offices across the globe.



Why Partner with OpenLegacy?

OpenLegacy is the market leader in native legacy and core integration. When you become a partner, you'll have access to our patented legacy integration technology, designed to help software and solution providers do what they do best-without the complexity of legacy integration.

OpenLegacy empowers your solution to integrate natively with existing hard-to-reach data and processes from all legacy and core systems. Retrieve, streamline, and simplify integration, and maintain continuously tested, reusable integration assets seamlessly within your solution.

The Problems

You already know the challenges of integrating a customer's legacy and core data and functionality sources:



Limited connectivity scope Lack of legacy or core systems expertise minimizes possibilities.



Lack of flexibility Adapting to ongoing, constant change becomes even more challenging.



Slow time-to-market

Increased complexity brings onboarding and implementation of your technology with legacy systems to a crawl.



Intrusive integrations Customers' underlying legacy environments can experience significant impact.



Added costs Developing one-off, custom integrations for unique systems is expensive



Slow time-to-value The longer a project stretches on, the longer you wait to see revenue.

Our Solutions

When you become an OpenLegacy partner, you'll add valuable integration capabilities to your technology, and minimize those challenges. Here's what you can expect:



Improved functionality

Direct connection to and seamless integration with the most complex legacy sources can enhance your own services and deliver more for customers.

Increased efficiency

Integration with legacy systems can help to streamline processes and improve efficiency for you and your customers.



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Faster time to market

Fast and automatic legacy systems integration software can reduce the time and resources required for to develop integrations. Pre-built connectors to legacy systems move solutions to market guickly, and fast-track ROI.



Improved customer satisfaction

By providing easy, seamless integration with legacy systems, you'll improve your customers' experience and satisfaction, and loyalty.



Competitive advantage

Reduced implementation costs lower the overall cost of onboarding your customer, while also saving time by streamlining processes.



Access to new customers and revenue

By embedding OpenLegacy technology in your own products, you'll become an even more valuable resource to the large base of customers that utilize complex legacy systems.



Our Capabilities

OpenLegacy can be embedded or coupled with your software solution or platform.



OpenLegacy Partnership in Action: A Partner Case Study

BigID is a leading data discovery and intelligence platform for privacy, protection, and perspective. OpenLegacy's automated API creation provides BigID with pre-built integration to core environments, ensuring no sensitive data is left behind in customers' quest for regulatory compliance and data protection.

One of the largest insurance companies worked with OpenLegacy and BigID to surface sensitive and personal data from Mainframe VSAM files. The customer singled out OpenLegacy as the only viable solution due to its ability to access VSAM data directly, and the automatic codegeneration approach ensured a timely integration of their large-scale legacy environment.

BigID's discovery-in-depth—powered by OpenLegacy APIs—enabled the customer to automatically discover, classify, and manage highly regulated industry data, building a foundation for them to gain full visibility on their most sensitive data. They now can leverage BigID for sustainable privacy and protection initiatives within their organization like fulfilling data subject access requests.

Read more case studies at openlegacy.com \Box

"We are glad to be part of the OpenLegacy Technology Partner Program. By embedding OpenLegacy's industry-leading prebuilt APIs, we're able to build upon our platform's strength and provide more complete sensitive data governance and faster time to regulatory compliance for customers with significant legacy dependency."





A Partnership Built for Your Success

The OpenLegacy technology partner program offers a rich suite of benefits and a flexible commercial framework to enhance and fast-track your product offering and help you deliver more for customers. Here's just a sampling of what you can expect:

- Complex integration made easy no special skills, handcoding, custom configurations, or changes to existing systems needed
- Unparalleled architectural flexibility and performance
- Cloud-native, microservices-based API integration
- Access to pre-production software license, and product documentation
- Pre-production product integration support through our R&D early access program
- Discounted access to training and services rates for both you and your customers
- Round-the-clock backline support for production distributions; premium and mission-critical support available
- Product advisory board participation, co-marketing, and co-business development support

Learn about incorporating legacy system connectivity directly into your own technology platform here. \Box^{7}

"By joining the OpenLegacy Technology Partner Program, we further expand the reach and ease of use of our intelligent business process management (iBPMs) software platform to some of the most complex legacy environments, solving a key challenge for enterprise customers."

Brian Reale Chief Executive Officer, ProcessMaker

Here are just a few of the technology providers currently working with OpenLegacy to achieve successful outcomes while future-proofing their technology investments.

Learn more here.



Become an OpenLegacy Technology Partner

An OpenLegacy partnership is a fast-track to delivering breakthrough value to clients – with a fraction of the complexity, time, and cost normally associated with digital transformation projects. We're always ready to welcome a visionary partner like you, and we'd love the opportunity to work together to accelerate innovation and mitigate technical debt to help make your clients' vision a reality.

Contact us today: alliances@openlegacy.com \Box^{\wedge}



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